



Merry Christmas and Happy Holidays,

We are fast approaching the end of the year. It has been a great year for Nomad in spite of the economic downturn. We have been able to move forward to meet the ever increasing demand for the most innovative Specialty Vehicles and Communication Packages on the market. Nomad has bolstered its ability to provide you with the most comprehensive communication packages anywhere by partnering with Cisco to integrate their latest line of routers and VoIP offering in the mobile environment. In addition to our communication integration capabilities we have also partnered with SMART Technologies (the ones who brought SMART Boards to market) to develop a proprietary product that we will be revealing publicly at the 2010 Homeland Security Conference in San Antonio, Texas (February 15th-18th). I will keep you updated as the conference approaches. Please let me know if you plan on attending.

Also be watching as we will be unveiling a new website in 2010 in conjunction with our GSA Schedule listing which will give you easier access to Nomad products.

With the end of the year comes our annual sale on products that we still have in stock as well as some end of the year specials. These all make great stocking stuffers, you just might have to find an oversized stocking to put them in!

Please feel free to call me at anytime about any of these products.

### **Nomad Dispatch24\***

We have used this as our demonstration model since the middle of the year. It has appeared at five shows in the Pacific Northwest and garnered praise at every stop. Now it is looking for a home.

- 24' of Interior Working Space
- Four (4) Workstations Configured for Radio Communications in Command Area
- Five (5) Person Conference Table in Separated Noise Isolated Conference Area
- AVL .96m Self Pointing Satellite Antenna
- Nomad Proprietary Bi-Directional Briefing Screen
- NEC 5680 Ceiling Mounted Video Projector
- Integrated A/V System
- Interoperable Data and Voice Ready
- 40' Multi-Purpose Hydraulic Mast
- Self-Leveling System
- Scene and Pole Mounted Area Lighting
- Climate Controlled HVAC System
- On-Board Power Generation
- Galley
- Overhead Cabinetry
- Streetside Awning
- MSRP = \$192,000

**End of 2009 Price = \$144,000**



### **Nomad Responder24\***

Our gooseneck model trailer design not only gives you six (6) additional feet of exterior storage but also provides a very stable towing platform. This platform has proven to be our most popular model for agencies looking for a larger form factor but still require the flexibility of a trailer.

- 24' of Interior Working Space
- Five (5) Workstations Configured for Radio Communications in Command Area
- Five (5) Person Conference Table in Separated Noise Isolated Conference Area
- Self Pointing Satellite Antenna Ready
- Nomad Proprietary Bi-Directional Briefing Screen
- Integrated A/V System
- Interoperable Data and Voice Ready
- Climate Controlled HVAC System
- On-Board Power Generation
- Galley
- Overhead Cabinetry
- Streetside Awning
- MSRP = \$135,000

**End of 2009 Price = \$105,000**

### **Nomad Dispatch28\***

This is a travel trailer design mobile command center which has been lightly used for the past five (5) years in Montana. An open layout with three (3) entries gives you ample space to conduct Search and Rescue Operations or Emergency Command

- 28' of Interior Working Space
- Five (5) Workstations
- Nomad Proprietary Bi-Directional Briefing Screen
- Integrated A/V System
- Interoperable Data and Voice Ready
- HVAC System
- On-Board Power Generation
- Self-Contained Galley
- On-Board Restroom Facility
- Street Side Awning
- MSRP = \$78,000

**End of 2009 Price = \$70,000**



### **AVL .96m Satellite Antenna**

The AVL satellite antenna platform is the most reliable mobile platform on the market. These units have been tested and approved for service by the US Military who utilize hundreds of these systems throughout the Middle East Campaigns. Utilizing the patented Roto-Lok cable drive system makes this the most durable and cost effective platforms on the market. The .96m antenna is perfectly designed to accept an iDirect modem which with Nomad's help can be configured to ensure you are getting the proper bandwidth for VoIP, video, etc...

- .96m AVL Satellite
- iDirect Infinity 3100 Modem
- Rack Mounted Trac Star Positioner
- 6W BUC and PLL LNB
- Flexible Waveguide
- Shipping
- MSRP = \$22,150

**End of 2009 Price = \$21,223\*\***

### **AVL 1.2m Satellite Antenna**

The AVL satellite antenna platform is the most reliable mobile platform on the market. These units have been tested and approved for service by the US Military who utilize hundreds of these systems throughout the Middle East Campaigns. Utilizing the patented Roto-Lok cable drive system makes this the most durable and cost effective platforms on the market. The 1.2m antenna is perfect for those agencies looking to expand their bandwidth to handle large scale response. The 1.2m antenna can accept 8W BUC's giving you greater bandwidth flexibility.

- 1.2m AVL Satellite
- iDirect Infinity 3100 Modem
- Rack Mounted Trac Star Positioner
- 6W BUC and PLL LNB
- Flexible Waveguide
- Shipping
- MSRP = \$30,450

**End of 2009 Price = \$29,773\*\***



### **Iridium Satellite Phone**

As satellite phone technology has improved the form factor has gotten much smaller. Which is a good thing since the first ones that came out seemed like the early 80's cell phone brick. With the Iridium 9505a Handheld Satellite phone and the Iridium network you don't have to check charts to see when the next available window will be for you to make a call. Instead, flip the antenna and viola you have reception virtually anywhere in the world. Our phone packages have been lightly used.

- Pelican carrying case
- AC charger
- DC charger
- Magnetic vehicle antenna
- Leather case
- Extra battery
- Ebay Average Pricing = ~\$840

**End of 2009 Price = \$750**

### **Service Hour Blocks**

As of January 1<sup>st</sup> our service rates will be increasing from \$80.00 to \$105.00 an hour. If you are outside of your current warranty plan (please call to inquire if you are not sure), we would like to offer you the opportunity to buy ten (10) hour chunks at the 2009 rates. These ten (10) hour chunks will be good for all of 2010. This gives you access to our 24 hour emergency line and can be applied toward any warranty work that may need to be done. Nomad will bank these hours and provide you with a monthly report on your usage. Act now!

- Ten (10) Hours = \$800
- Twenty-One (21) Hours = \$1600
- Thirty-Two (32) Hours = \$2400

*\*Full specifications are available upon request.*

*\*\* Does not include installation or travel expenses. Bandwidth sold separately.*

Thanks again for the opportunity to help you serve your communities.

Sincerely,

**Clay Binford**

**Vice President of Sales and Marketing**

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